

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D. C. 20268-1000

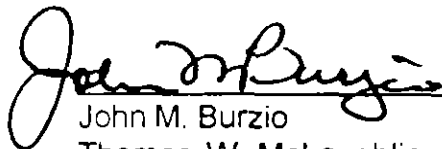
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POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY  
Docket No. R97-1

POSTAL RATE AND FEE CHANGES, 1997

INTERROGATORIES OF ADVO, INC.  
TO THE UNITED STATES POSTAL SERVICE  
(ADVO/USPS-26-29)

Pursuant to sections 25 and 26 of the Rules of Practice, Advo, Inc. (Advo) directs the following interrogatories to the United States Postal Service.


Respectfully submitted,



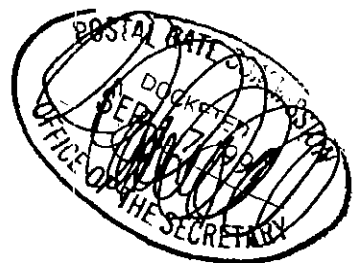
John M. Burzio  
Thomas W. McLaughlin  
Burzio & McLaughlin  
1054 31st Street, N.W.  
Washington, D. C. 20007  
Counsel for ADVO, INC

CERTIFICATE OF SERVICE

I hereby certify that I have on this date served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

  
Thomas W. McLaughlin

September 17, 1997



## INTERROGATORIES OF ADVO INC. TO THE UNITED STATES POSTAL SERVICE

ADVO/USPS-26. Please refer to LR H-182, spreadsheet STDAMPWT.XLS. Explain the source and units (e.g., costs or weighted direct tallies) of the numbers in MODWIND, BMCWIND, and NMODWIND columns D-S.

ADVO/USPS-27. Please provide the source of the density (pounds/cubic feet) figures used in LR H-108 spreadsheet SA96SHP.XLS (BRCRT).

ADVO/USPS-28. Please refer to USPS LR-H-182. Please provide, in a format similar to Tables 1 and 2 and Charts 1 and 2, adjusted attributable costs, mail volumes, and unit costs separately for (i) Regular Rate Carrier Route total and (ii) Regular Rate Carrier Route flats, after adjustment for presort level and dropship characteristics. Please explain and provide your derivations.

ADVO/USPS-29. This question relates to the relative volumes of mail processed through the facer/canceler operation. To the extent that specific volume data is unavailable, please provide the Postal Service's best estimate, either quantitative or qualitative (e.g., "virtually all," "the great majority," "a substantial portion," "more than half," "50 percent," "virtually none," etc.)

- (a) Of the total volume of single-piece First Class Mail, approximately what percentage is processed through the facer/canceler operation?
- (b) Of the volume of single-piece First Class Mail in (a) that is processed through the facer/canceler operation, approximately what percentage requires such processing because of the need to either cancel stamps or properly face the mail?
- (c) Of the total volume of Standard A Bulk Rate Regular mail, approximately what percentage is processed through the facer/canceler operation?
- (d) Of the volume of Standard A Bulk Rate Regular mail in (c) that is processed through the facer/canceler operation, approximately what percentage requires

such processing because of the need to either cancel stamps or properly face the mail? If any Standard A Bulk Rate Regular mail requires such processing, please explain why, in light of the facts that this mail (i) cannot use uncanceled stamps, and (ii) must be prepared by the mailer in bulk, presorted, and properly faced in trays or bundles.